

Operational purchasing management



ACH-35 2 Days (14 Hours)

Description

It's often the result that counts! Therefore, to be fully appreciated, the best purchasing policies must be expressed effectively on the ground. The deployment phases therefore require mastery of management tools and the fundamentals of responsible operational purchasing. This is the purpose of this management and purchasing management training.

Who is this training for ?

For whom

Director or Purchasing Manager recently appointed or wishing to validate their practices and master changes to the function.

Prerequisites

None.

Training objectives

- Establish or adapt a clear organization.
- Manage the results of your purchasing department.
- Motivate all those involved in the function in the implementation of purchasing tools.
- Commit towards responsible purchasing.

Training program

Mettre en place son organisation achats

- Analyze expenses and establish a diagnosis.
- Give the department's orientations: prepare the purchasing policy.
- Distinguish between calculation of purchasing gains, savings and measurement of performance.
- Define flowchart.

Manager les équipes et son réseau

tel (+212) 5 22 27 99 01

whatsapp (+212) 6 60 10 42 56

email Contact@skills-group.com

Corner of bd Abdelmoumen and rue Soumaya, Shehrazade 3 Residence, 7th floor N° 30, Casablanca 20340, Morocco

We are at your disposal De Lun - Ven 09h00-18h00

- Management styles.
- Purchasing skills.
- Management and delegation: listening, empowering, motivating, advancing.
- Managing hierarchical or functional relationships.
- Maintain cooperative relationships.
- Effectively advise and support an operational buyer.
- Manage difficult situations.
- Set ethical rules.

Manager les négociations de contrats

- The key legal points for the purchasing manager in France and internationally.
- Purchasing risks.
- Delimiting the power of personal commitment of those involved in the the function.
- Identify the balance of power.
- The role and postures to adopt in negotiation.

Manager la relation fournisseur

- Supplier risk management.
- Contracts and legal points of vigilance.
- Capturing innovation.
- Supplier development.
- Helping suppliers succeed: Quality, Cost, Delay, Service improvers.
- Performance of the panel.
- Code of ethics and purchasing charter.