

International purchasing

**ACH-31 2 Days (14 Hours)**

Description

International purchasing and global sourcing are accelerated by web technologies. This training allows you to secure your operations, control the risks of international purchases and respect a responsible purchasing approach even at the international level.

Who is this training for ?

For whom

Buyer, supply chain player managing contracts with foreign suppliers or ensuring supplies to offshore sites. Purchasing engineer and business manager developing opportunities through international sourcing. Anyone managing Import operations.

Prerequisites

None.

Training objectives

- Exercise control over import mechanisms: international supply, customs, transport, insurance
- Management of international supplier risks and reduction of overall purchasing costs

Training program

Identifier son marché achat à l'international

- Evaluate country risks and opportunities.
- Search for suppliers and prepare your prospecting.
- Build your specifications and make yourself understood.
- Take the intercultural dimension into account.

Sécuriser les risques produit et assumer les responsabilités de l'importateur

- Solicit international quality control service providers.
- Guarantee the conformity of the product in relation to the needs and applicable regulations.
- Understand the legal responsibilities of the importer.
- Have a supplier's social risk assessed.

Gérer les risques financiers et contractuels à l'international

- Secure the exchange risk.
- Use Incoterms® 2020
- Making it more reliable thanks to documentary credit.
- Identify the different categories of rights and key international conventions.
- Managing international conflicts: mediation, arbitration,...

Optimiser le transport à l'international

- Identify the chain of transport stakeholders.
- Secure logistics risks.
- Ensure your transport.

Maîtriser les fondamentaux du dédouanement

- Discover the tools and missions of the customs administration.
- Classify your product: customs nomenclature.
- Define origin and customs value.

Synthèse : risques et coûts

- Finalize the risk analysis.
- establish the full cost of your import.
- Validate your international purchasing operation.