

Contract law and legal aspects of purchasing



DTRS-37 2 Days (14 Hours)

Description

General purchasing conditions (CGA) of your company compared to the general conditions of sale (CGV) of your supplier; rate of economic dependence on a supplier, exact date of transfer of ownership, responsibilities, financial guarantees, recent developments in the law, etc. To draft reliable contracts, you must both know all these elements and take into account the specific vocabulary to contract law. This is the purpose of this training.

Who is this training for ?

For whom

Buyer. Project buyer. Purchasing Manager.

Prerequisites

Aucune

Training objectives

- Become familiar with contract law.
- Analyze and measure contractual risks.
- Draft the essential clauses.
- Master the prerequisites for optimizing negotiation.
- Dialogue professionally with lawyers.
- Master the legal principles of responsible purchasing.

Training program

Maîtriser les règles de formation du contrat d'achats

- The value of the writings (fax, email, photocopy, etc.).
- The apparent mandate.
- Conflicts between General Conditions of Sale/d' Purchase.
- The dangers of the letter of intent to order.
- The electronic signature.
- The obligations of means and results.

Rédiger les clauses essentielles du contrat d'achat

- The object. The prices and its revision methods.
- The duration / entry into force.
- The deadline / place of delivery.
- Transfer of ownership and risks.
- Contractual guarantee.
- Confidentiality.
- Force majeure.
- Dispute resolution.

Suspendre ou sortir d'un contrat

- Invoke the civil liability of your co-contractor.
- Penalties: advantages and disadvantages.
- Suspension, resolution.

Identifier les risques liés à certains contrats

- The offense of bargaining and the loan of labor.
- The law of 75 on subcontracting.
- The dependency rate, the sudden termination of the commercial relationship.
- Key principles of international contracts.
- Incoterms.