

## Purchasing and project management: an effective synergy



ACH-35 2 Days (14 Hours)

### Description

New products, new businesses, engineering projects, developments in project mode are expanding. The ability of teams to collaborate in order to achieve objectives (quality, innovation, cost control and time to market or availability) is decisive in the success of these projects. Furthermore, the part entrusted to external partners is increasingly important and spread out over time. This training allows the Purchasing function to equip itself with appropriate operational tools and to provide the project with best purchasing practices.

### Who is this training for ?

#### For whom

Project buyer, program buyer, project purchasing coordinator and confirmed buyer recently integrated into a project team or multidisciplinary platforms. Project manager, design office engineer discovering purchasing within their programs.

#### Prerequisites

None.

### Training objectives

- Position and promote the project buyer within purchasing and project organizations.
- Carry out and coordinate purchases in projects.
- Guarantee compliance with project requirements.
- Promote the purchasing policy within a project.
- Integrate selected suppliers into projects.

### Training program

Découvrir les fondamentaux du management de projet

- Define operation in project mode.
- Describe the phasing and key tools of a project.
- Locate the place of the different actors in a project.
- Evaluate the purchasing contribution expected by the project manager.
- Position family buyers and project buyers.

#### Valoriser l'implication amont des achats

- Use the contributions of purchasing marketing.
- Anticipate risks and take advantage of opportunities.
- Pre-select suppliers: method and specific criteria.
- Communicate your choices and obtain the support of key contacts.
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#### Exprimer un besoin et choisir les fournisseurs

- Practice functional analysis and make it an impactful and communicative purchasing tool.
- Evaluate a partner.
- Reason in complete cost over the entire production cycle life.
- Establish a lasting collaborative relationship with your contacts.

#### Piloter la performance des fournisseurs

- Measure using simple and relevant indicators.
- Formalize and lock in commitments.
- Negotiate progress and supplier development plans.