

Management controller, define performance levers with operational staff



CG-37 1 Days (7 Hours)



Description

To involve each manager in improving the management of their unit, and optimize the economic performance of the company, the management controller can rely on a tool that we have developed as part of a consulting mission . This very operational training day offers an action-oriented pedagogy with practice of the 'mission/performance' matrix which can be used to support operational staff in the formalization and monitoring of their action plans.

Who is this training for ?

For whom

Management controller, financial controller, business analyst, financial manager wishing to strengthen the management dynamic within their company.

Prerequisites

None.

Training objectives

- Identify operational levers of economic performance
- Engage operational managers to act

Training program

Répérer les leviers de la performance pour accroître la rentabilité de l'entreprise

- Action: Build the economic performance creation tree according to the context of your company.

Accompagner un opérationnel dans la formulation de sa mission

- Action: Complete the 'mission/performance' matrix for a unit manager.

Identifier les indicateurs avancés et adapter le tableau de bord

- Action: Formulate leading indicators for a unit manager in your company.

Vendre la matrice mission/performance à la direction ou aux responsables opérationnels

- Action: Use argumentation techniques to mobilize operational staff on action plans.