

## Master purchasing risk management



ACH-31 2 Days (14 Hours)

### Description

Managing purchasing risk is a real challenge for the company today. How to integrate management and implement a purchasing risk management culture? How can we anticipate, map and address these risks? This training allows you, through practice, to respond to these new challenges.

### Who is this training for ?

#### For whom

Buyers, purchasing managers, purchasing project managers.

#### Prerequisites

None.

### Training objectives

- Identify, evaluate, address purchasing risks Control purchasing risks Establish risk management Take perspective on the situation

### Training program

#### Intégrer les attentes de l'entreprise

- Analyze the maturity of the purchasing process.
- Evaluate the issues: supplier relationships, internal customer satisfaction.
- Know your scope of action; the six criteria of purchase.

#### Comprendre le processus de management des risques

- Distinguish risks, hazards, uncertainties, unforeseen events.
- Specify the typologies of risks.
- Establish the stages of the overall risk management process.
- Analyze risks: FMEA.
- Practical work Practice an FMEA grid.

### Maîtriser les risques fournisseurs

- Manage supplier risks

### Maîtriser les risques liés au contrat d'achat

- Determine the value of the documents exchanged.
- Identify the Buyer/Seller's obligations; transfer of ownership and risks.
- Protect yourself against the risks linked to the law of work.
- Manage the duration, transferability and renewal of the contract.
- Manage the financial terms.
- Prevent risks linked to changes in the content of the service .
- Focus on incoterms.
- Collective reflection Analyze a contract from the perspective of the risks involved.

### Maîtriser les risques financiers et politiques

- Find out about the supplier dependency rate.
- Check the financial stability of suppliers.
- Focus on the application of the LME law.
- Integrate change: legal-political, financial, technical, international.
- Modeling decision-making: the Kraljic matrix.
- Case study TP fil red.

### Intégrer les risques structurels et humains

- anticipate consumer and supplier behavior.
- Adopt a supply-chain vision: from supplier to customer.
- Guarantee ethics: image and reputation of the company.
- Guarantee the archiving and security of data.
- Involve the purchasing policy in the company's CSR approach.
- Strengthen know-how be associated.
- Practical work PDCA: structural and human risks of an organization.

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