

CIEL Commercial Management, <u>development</u>

CV-66 2 Days (14 Hours)



Description

This very practical training will allow you to deepen your knowledge of CIEL Gestion Commerciale Evolution software for Windows. In particular, you will learn how to manage inventory and suppliers, make payments and use the advanced features of the software.

Who is this training for ?

For whom

Managers and employees of a department in charge of commercial management and all people required to use the CIEL Gestion Commerciale software.

Prerequisites

None.

Training objectives

• Master advanced software operations Know how to manage inventory and commercial performance analysis elements Know how to record deposits and payments

Training program

Connaître les fonctions avancées de CIEL Gestion Commerciale

- Access advanced settings.
- Enter your preferences.
- Personalize the screen and display: edit the displayed columns.
- Configure the authorizations of the different users.
- Practical work Personalization of the different software screens and advanced settings.

Créer et paramétrer les fournisseurs

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- Create supplier files.
- Update supplier files.
- Practical work Creation and update of supplier files.

Gérer les stocks

- Control stock movements: record entries and exits.
- Regularize stocks.
- Take inventory.
- Edit the inventory listing.
- Practical work Entry of stock movements, regularization and inventory.

Gérer les paiements

- Manage deposits and advances.
- Enter transfers and payments.
- Set up credit notes.
- Manage direct debits.
- Practical work Entry of transfers and various payments.
- Management of deposits and progress.

Connaître les particularités de gestion de certains secteurs d'activités

- Know the specificities relating to construction.
- Know the specificities of other sectors of activity.
- Demonstration Configuration and creation of a profile for the commercial management in the construction sector.

Connaître les fonctionnalités avancées de CIEL Gestion Commerciale

- Edit advanced statistical reports: graphs, dashboards.
- Use Internet features: automatic acknowledgments of receipt, replenishment.
- Import Word files or Excel.
- Export data to other applications.
- Practical work Editing advanced graphs and statistics.
- Exporting data to Excel and processing of this data.

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