

Catalogue de : Supplychain

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Procurement practice - Level 1



SUP-57 2 Days (14 Hours)

Description

This introductory course in good practices in the supplying profession allows you to understand the challenges of the function, to master the "business" tools and to measure your performance.

Who is this training for ?

For whom

Supplier starting in the function or in charge of supply without initial or recent training in his profession (supply of raw materials, spare parts, packaging, trading products, etc.).

Prerequisites

- Aucun.

Training objectives

- Integrate the added value of the supplying profession
- Work effectively with other functions (purchasing, sales, management, etc
-)
- Measure the issues and risks of the stock
- Integrate procurement methods

Programme:

- Approvisionnement : le métier
- L'environnement de l'approvisionneur
- Le processus d'approvisionnement
- Les méthodes d'approvisionnement

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We are at your disposal

De Lun - Ven 09h00-18h00

- La gestion du portefeuille
- Après - Mise en œuvre en situation de travail

Procurement practice - Level 2



SUP-57 2 Days (14 Hours)



Description

The objective of this training intended for experienced suppliers is to promote the development of skills in the procurement function in order to generate significant benefits for the company. These benefits include savings through inventory optimization, but also organizational benefits, such as strengthening links with other business functions.

Who is this training for ?

For whom

- Procurement/supplies manager working in an industrial or trading environment, supplier.

Prerequisites

- It is preferable to have 2 to 3 years of initial experience in the role.
- It is better to first follow the ["Practical procurement training - Level 1"](#) (Ref. 2249).

Training objectives

- Improve the service rate at the right stock
- Reduce potential hazards to make deadlines more reliable
- Coordinate purchasing and supply

Programme:

- Avant le présentiel
- Les responsabilités de l'approvisionneur confirmé
- La gestion optimale des approvisionnements
- La gestion optimale du portefeuille
- Le renforcement de la collaboration avec les clients internes
- L'optimisation de la relation client/fournisseur
- Après - Mise en œuvre en situation de travail

Manage daily shipping activity



SUP-3 2 Days (14 Hours)



Description

The shipping manager, in a complex environment, must perfectly master the last link in the logistics chain, preserve the image of his company and strengthen its reputation. Regulatory developments in transport, security protocols, increasing use of digital technologies. Shipping must often make up for upstream delays, choose the cheapest means of transport and ensure compliance of accompanying documents. Shipping is a profession in its own right with its best practices and rules and requiring professionals. Delivering to a customer within increasingly short deadlines cannot be improvised. The objective of this Shipping training is to provide you with the tools and methods to reconcile respect for deadlines and quality in the face of increasingly demanding customers.

Who is this training for ?

For whom

Anyone in charge of shipping. Dock manager, all logistics collaborators. ADV, customer relations, sales.

Prerequisites

None.

Training objectives

- Deliver at the requested time and at the right cost.
- Limit disputes, non-compliance with delivery.
- Enforce transport regulations.
- Improve shipper-carrier relations.

Programme:

- Anticiper le transport pour livrer à l'heure au juste coût
- Préparer les colis pour en préserver l'intégrité
- Expédier en fonction de la demande client
- Piloter l'activité avec le tableau de bord
- Définir un plan d'actions et rédiger les bonnes pratiques d'un service expédition

Lean applied to logistics



SUP-4 2 Days (14 Hours)



Description

Supply Chain, warehouse and platform managers are using Lean tools! They want to avoid waste in warehouses, optimize surface areas, increase order preparation productivity by avoiding unnecessary travel, allocate locations in a consistent manner, reduce stock transfers and unnecessary handling, and reduce processing times. expectations of forklift operators and drivers, improve quality to avoid repairs, rework and breakages, as well as cleanliness (clean warehouse). They also transpose these same principles of continuous improvement into the distribution network for Lean transport by optimizing in particular the truck filling rate. This training makes it possible to adapt Lean best practices to the entire supply chain.

Who is this training for ?

For whom

Director and manager of distribution platforms, warehouses, Supply Chain, Manager of a Lean project.

Prerequisites

None.

Training objectives

- Eliminate waste in the warehouse, reduce the current occupied surface area and lead time, simplify flows, improve productivity.
- Increase the truck filling rate.

Programme:

- S'approprier le concept du Lean
- Construire un projet de maîtrise des flux
- Transposer les 7 mudas (gaspillages) à l'entrepôt
- Clarifier et simplifier les flux dans l'entrepôt
- Méthodes et outils du Lean pour la logistique
- Élaborer des pistes de plan d'actions

Transportation fundamentals



SUP-5 2 Days (14 Hours)



Description

Supply Chain management necessarily implies good knowledge of transport modes and associated regulations. The objective of this training, the fundamentals of transport, is to provide a global vision of the transport sector in order to better understand the management of your logistics. This program is eligible for the Team France Export partnership.

Who is this training for ?

For whom

Responsible for logistics, transport, ADV services. Collaborator in logistics and transport and Import-Export services, buyer of transport services.

Prerequisites

None.

Training objectives

- Optimize transport costs.
- Contribute to the purchase and monitoring of services.
- Improve the quality of service/price ratio.
- Use customs facilities.

Programme:

- Avant le présentiel
- Les aspects techniques et contractuels des modes de transport
- Les responsabilités dans un contrat de transport
- L'environnement juridique et fiscal
- L'achat de la prestation de transport
- La performance du transport
- Après présentiel - Mise en œuvre en situation de travail

Logistics for non-logistics



SUP-6 2 Days (14 Hours)



Description

Understanding the challenges of the 'Supply Chain' makes it possible to anticipate the expectations of the customer, the supplier and internal customers in a collaborative and agile approach. This training is designed operationally to meet the needs of anyone who has to work with the logistics team and wishes to improve the efficiency of this collaboration.

Who is this training for ?

For whom

Collaborator having to work with the logistics department and the "Supply Chain", buyer, ADV collaborator, logistics assistant.

Prerequisites

None.

Training objectives

- Collaborate more effectively with the logistics team.
- Understand the role of the customer, the supplier, stocks, and everyone in the supply chain.
- Classify useful information systems.

Programme:

- Les fondamentaux de la logistique et de la Supply Chain
- La logistique : la réponse aux attentes clients L'approche par processus.
- Les leviers de la performance logistique
- La protection par les stocks
- Comprendre le rôle de chacun dans la chaîne logistique

Manage the activity of an ADV service



SUP-7 3 Days (21 Hours)



Description

The ADV service manager must organize his service to obtain customer satisfaction and loyalty. To do this, he must be able to clearly define the missions of the ADV, build effective communication and construct a service strategy. This is the objective of this training in Sales Administration management.

Who is this training for ?

For whom

ADV manager, executive in charge of an ADV service, logistics manager overseeing the ADV.

Prerequisites

- None except being in charge of or close to managing an ADV service.

Training objectives

- Manage the ADV process, relay between logistics and sales force
- Organize the ADV service in response to market requirements.
- Improve the customer performance of your team.

Programme:

- Le positionnement de l'ADV dans l'entreprise
- Les missions d'un service ADV : rôle et périmètre d'action
- Les interfaces en interne et avec les prestataires logistiques
- Le partenariat avec les clients externes
- La politique "Service Client"
- Les outils de pilotage et la mesure de la performance
- Le positionnement de l'ADV dans l'entreprise
- Les missions d'un service ADV : rôle et périmètre d'action Sécuriser le cycle de la commande de sa réception jusqu'à sa facturation.

- Les interfaces en interne et avec les prestataires logistiques
- Le partenariat avec les clients externes
- La politique '
- Les outils de pilotage et la mesure de la performance

SUP-56 2 Days (14 Hours)

Zero stock or zero missing? False debate! All companies that have too much stock have a lot of shortages! Inventory management is a real job. This training provides you with the tools and methods to master the basic rules to practice your profession successfully.

Inventory manager, supplier. Logistician responsible for inventory management. Buyer, distributor responsible for supply.

None.

- Identify the problem areas of its stocks (risk of stock shortages, dormant and/or excess stocks).
- Contribute to reducing the cost of stock.
- Determine the safety stock according to the service rate to be obtained.
- Ensure the steering of inventory management.
- Adapt the inventory level according to the customer service rate.

- Avant le présentiel
- Identifier les enjeux de la gestion des stocks
- Procéder à l'analyse des stocks
- Maîtriser les méthodes d'approvisionnement
- Construire un plan d'actions d'optimisation de vos stocks

Organize your daily inventory



SUP-9 2 Days (14 Hours)



Description

Good inventory and store management is the key to ensuring better customer service and optimized costs for the company. This stock management training provides you with practical methods and tools to optimize store operations and have accurate inventories. You can thus implement permanent improvement in your inventory management.

Who is this training for ?

For whom

Storekeeper responsible for maintaining inventory. Buyer, supplier and logistician. Inventory manager.

Prerequisites

None.

Training objectives

- Optimize the operation of the store.
- Conduct inventories and ensure stock reliability.
- Manage store stock.
- Develop the stock management dashboard.

Programme:

- Avant le présentiel
- à quoi sert un stock et qui le gère
- Les fonctions principales du magasin
- L'amélioration permanente du magasin
- La réalisation des inventaires
- La fiabilisation des inventaires
- La réapprovisionnement
- Votre plan d'actions de progrès
- Après le présentiel, mise en œuvre en situation de travail

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Prepare the Supply Chain of tomorrow



SUP-10 2 Days (14 Hours)



Description

The Supply Chain of tomorrow is being prepared today! Digital technologies create numerous opportunities to improve the Supply Chain. And for those who are preparing for it now, it could be a real revolution with a new value chain, productivity gains, business opportunities and new territories. This training allows you to take the turn to take advantage of the opportunities offered by technologies for your Supply Chain. It invites you to revisit your value chain and establish your roadmap by taking into account the risks specific to your company and its markets.

Who is this training for ?

For whom

Logistics Director and Manager, Supply Chain, Operations Director.

Prerequisites

None.

Training objectives

- Identify and anticipate the technologies accessible today to modernize your Supply Chain.
- Translate the opportunities available to your company into added value for customers and become a pioneer of the Supply Chain of tomorrow.

Programme:

- Avant le présentiel
- Explorer les tendances de la Supply Chain de demain
- Repérer ce qui va changer pour mon activité et ma chaîne de valeur logistique
- Établir ma feuille de route pour réussir la mutation de ma Supply Chain
- Après le présentiel, mise en œuvre en situation de travail

Procurement Manager



SUP-11 6 Days (42 Hours)



Description

The procurement function is a key function of the Supply Chain guaranteeing customer satisfaction and cost optimization in synergy with the Purchasing function. The supplier anticipates problems, decides on dates and quantities to be delivered, under pressure from operational managers and supplier contingencies. The role of Procurement Manager requires both professional and managerial expertise. This training cycle provides the methods and skills to succeed in the profession of supply manager. This training is subject to an evaluation of the transfer of acquired knowledge.

Who is this training for ?

For whom

Supplier wishing to acquire the tools of the trade, supply manager taking up a position, logistics collaborator wishing to promote his experience and his "field" skills.

Prerequisites

None.

Training objectives

- Work in good collaboration with buyers.
- Improve the rate of service to internal and external customers.
- Avoid shortages and overstocks by sizing stock just as necessary.
- Develop real partnerships and the right posture with suppliers.

Programme:

- Avant le présentiel
- L'approvisionnement, les achats et la logistique
- Organiser le processus de demandes d'approvisionnements
- L'approvisionneur et l'utilisation des systèmes d'information
- Optimiser la gestion de son portefeuille produits et fournisseurs
- Comprendre le rôle du stock dans l'approvisionnement
- S'approprier les techniques d'approvisionnements

- Estimer les stocks de sécurité
- Manager un service approvisionnement
- Communiquer avec ses fournisseurs
- Bâtir son cahier des charges logistique
- Réussir l'évaluation des fournisseurs
- Développer des partenariats gagnants avec un nombre limité de fournisseurs
- Élaborer le tableau de bord de l'approvisionneur
- Après le présentiel, mise en œuvre en situation de travail

Logistics Manager: Managing your Supply Chain



SUP-56 9 Days (63 Hours)



Description

In a context of globalization, companies are seeking to increase their competitiveness and responsiveness through a global organization of their logistics. This involves working in collaboration with suppliers and customers, sharing information, coordinating flows, adopting a common vision of the end customer, prioritizing the long term, sharing risks and gains, and integrating key supply chain management processes. This training program, designed for logistics managers and any executive working in this field, offers the methods and tools necessary to successfully meet these challenges.

Who is this training for ?

For whom

Supply Chain logistics director and manager. Engineer or manager of the logistics department reaching the position of manager. Any employee moving towards responsibilities in the Supply Chain. Executive in transition wishing to improve and validate their Supply Chain skills.

Prerequisites

None.

Training objectives

- Master the complete management of a Supply Chain
- Organize flows so that they circulate from the customer to the supplier
- Know how to manage demand and plan the Supply Chain
- Reduce inventory through efficient management
- Optimize the use of warehouses and platforms
- Have total control over the outsourcing of services
- Adapt the transport policy to the needs of the company

Programme:

- Avant le présentiel
- Passer de la gestion de la logistique à la gestion de la chaîne d'approvisionnement.

- L'objectif de la mise en place de la "Supply Chain" est de garantir une circulation continue des approvisionnements depuis le fournisseur jusqu'au client, sans interruption.
- L'analyse de la stratégie logistique de l'entreprise
- Activités à distance
- La tenue de la promesse de vente
- Le réseau de distribution
- La gestion de l'entrepôt
- L'externalisation des activités logistiques
- Le contrôle de l'activité de transport
- Activités à distance
- La planification de la chaîne d'approvisionnement : S&OP, MRP2, DRP
- La gestion des stocks
- Travailler en étroite collaboration avec les fournisseurs : une nouvelle approche
- Transfert des compétences acquises en formation à la pratique professionnelle.

Responsable Transport



SUP-13 8 Days (56 Hours)



Description

This training cycle for the profession of 'Transport Manager' makes it possible to take into account all the constraints which weigh on the organization of road, air, maritime and multimodal transport. Initially a simple means of delivery from one point to another, contractors now expect true professionals in the function ensuring overall efficiency to better serve their customers. The specificities of each customer, the needs for traceability and safety of the flow of products in the diversity of distribution channels must be taken into account and integrated into the specifications and calls for tenders to the various service providers. The challenges are also immense to better fill trucks, optimize routes and therefore reduce the number of kilometers traveled and CO2 emissions.

Who is this training for ?

For whom

Transport manager for a soon-to-be or recently appointed shipper. Manager on the job without initial training. Operations, transport, transit, logistics manager. Transport collaborator, transport manager. Anyone wanting to formalize and synthesize their knowledge as part of a validation of acquired knowledge.

Prerequisites

Aucune

Training objectives

- Identify the players in the different modes of transport.
- Master the essential rules of the transport contract.
- Organize and manage transport: choose your service provider and the appropriate mode of transport.
- Integrate customs and intra-community regimes.
- Organize and lead your transport team.

Programme:

- Transporter en fonction des objectifs de la Supply Chain
- Recenser et connaître tous les acteurs du monde du transport et leurs missions

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- Maîtriser les règles essentielles du contrat de transport
- Organiser et gérer le transport
- Mutualiser la logistique et les opérations de transport avec d'autres chargeurs
- Acheter et négocier les prestations des différents modes de transports
- Maîtriser ses opérations douanières
- Apprécier les responsabilités acheteur / vendeur : les INCOTERMS 2010
- Maîtriser les points clés de l'assurance transport : dommages, garanties, polices
- Organiser et manager son équipe transport
- Construire les indicateurs et tableaux de bord pour piloter les performances

HTML 5 - les bases



SUP-14 2 Days (14 Hours)

Description

HTML allows you to access features that are not always available with editors and to correct pages by intervening directly in the code. This HTML training is particularly suitable for non-IT employees wishing to create or update web pages.

Who is this training for ?

For whom

Someone who wants to create or update web pages.

Prerequisites

- Have a perfect command of the computer and the Internet as a user.

Training objectives

- Create or modify HTML pages.
- Discover CSS styles and the new features of HTML 5.

Programme:

- Avant le présentiel
- Les bases du HTML
- Créer une page HTML
- Insérer des médias dans une page
- Définir la navigation et les liens hypertextes
- Créer l'interactivité avec les formulaires
- Gérer la forme avec les feuilles de styles CSS
- Après le présentiel - Mise en œuvre en situation de travail

Effectively manage studies



SUP-15 2 Days (14 Hours)



Description

Effectively managing studies involves making decisions, reducing risks, avoiding preconceptions and being directly operational. This training in marketing studies allows you to know the different off- and on-line methodologies, to develop an effective exchange with research institutes and to direct the results towards marketing action.

Who is this training for ?

For whom

Recently appointed manager and researcher. Product manager, marketing project manager. Marketing manager whose mission is to order or use study data. Communications Manager.

Prerequisites

Aucune

Training objectives

- Master all stages of carrying out marketing studies, from the project to the balance sheet.
- Master the main methodologies and questioning methods.
- Effectively integrate online study tools.

Programme:

- Les études : un accélérateur de performance
- Étapes clés du projet et du brief étude Identifier et choisir la bonne méthodologie (quali, quanti, panel, datamining...).
- Tirer profit de chaque méthodologie
- Intégrer les bonnes pratiques
- Valoriser les résultats Méthodes d'analyse qualitative.

Effectively manage your SEO strategy (SEM)



SUP-16 2 Days (14 Hours)



Description

On average, 40% of visitors arrive on your site via a search engine like Google. This training in SEO, SEA, SMO will help you increase the number of visitors to your site by improving its visibility and positioning on search engines.

Who is this training for ?

For whom

Website manager, webmaster, webmarketer. In charge of marketing and communication. Web project manager. Anyone in charge of the internet referencing of their company's site.

Prerequisites

Aucune

Training objectives

- Strengthen your visibility and online notoriety.
- Master the techniques of paid referencing or sponsored links.
- Master the fundamentals of natural referencing.
- Increase the number of visits significantly, measure the R.O.I.

Programme:

- Cerner les enjeux du référencement
- Définir sa stratégie de référencement naturel SEO Les clés de la stratégie de référencement : cibles, contenus, objectifs.
- Définir sa stratégie de liens sponsorisés SEA Le modèle des liens sponsorisés : critères et pertinence. Définir sa stratégie SEA : objectifs, cibles, budget, période. Déterminer son plan média SEA.
- Application pratique

Certification with tutoring of the Business Engineer cycle



SUP-55 0 Days (5 Hours)



Description

The Professional FFP certification allows you to become professional and obtain recognition from the Professional Training Federation. Delivered by a jury of Skills Campus experts, the certification is backed by a professional benchmark and recognized in the business world. The FFP Professional certificate validates the training acquired and certifies mastery of a function, activity or profession. It allows you to capitalize on the experience acquired in a professional career. This certification is intended for anyone participating in the cycle.

Who is this training for ?

For whom

Prerequisites

None.

Training objectives

- Carry out your professional project in business
- Validate your training skills and their implementation
- Accelerate your learning through a project and ensure its success thanks to the two presentations in video format and the three individual follow-up meetings
- Take the necessary perspective to master your role by formalizing and presenting the results of your work to a jury of experts

Programme:

- Le dispositif se décompose en trois phases

Key Account Manager



SUP-56 8 Days (56 Hours)



Description

How to win and retain your Key Accounts portfolio? Success is based on a detailed understanding of the organization, the culture and the client's challenges in its market and the decision-making circuits. To succeed, the Key Accounts salesperson must implement a global strategic plan, adopt communication that creates long-term trust and negotiate profitable commercial agreements that generate lasting loyalty. From strategy to implementation through negotiation, this training cycle for Key Account Managers addresses all of these dimensions and allows each participant to quickly apply tools, methodology, and behaviors to their own portfolio. /p>

Who is this training for ?

For whom

Key Account Manager. Sales Manager for Major Accounts. Sales representative responsible for acquiring and developing Key Accounts. Head of Sales and Sales Manager.

Prerequisites

None.

Training objectives

- Build your key account development strategy
- Decrease the strategy into a commercial action plan
- Act on the customer decision group
- Mobilize internal teams to support the development of key accounts
- Build the framework for your negotiations on a major account
- Negotiate framework contracts

Programme:

- Analyser son portefeuille de clients grands comptes
- Btir son plan de compte
- Décliner sa stratégie en actions
- Vendre le plan de compte

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- Fixer le cadre de la négociation commerciale avec un grand compte
- Mener la négociation jusqu'à la conclusion
- Mettre en place un contrat cadre
- Résister aux manœuvres et déjouer les pièges des acheteurs professionnels
- Tisser sa toile au sein du grand compte
- Développer sa flexibilité relationnelle pour mieux convaincre
- Maîtriser l'art du pitch pour convaincre de nouveaux interlocuteurs
- Activité à distance

REQB Foundation, requirements engineering, certification



SUP-18 3 Days (21 Hours)



Description

This training will prepare you to resolve ambiguities in the expression of needs very early in projects. You will learn to formalize and manage quality requirements. You will follow the “Best Practices” of requirements engineering and will be ready to be certified in the fundamentals of this field.

Who is this training for ?

For whom

Requirements engineering professionals, Project management, Project management.

Prerequisites

Aucune

Training objectives

- Master the challenges of requirements engineering
- Elucidate requirements
- Formalize and monitor requirements over the life cycle of a project
- Prepare for the REQB Foundation certification exam

Programme:

- Fondamentaux
- Processus et procédures
- Gestion de projet et gestion de risque
- Processus et rôles de l'ingénierie des exigences
- Développement des exigences
- Suivi des exigences
- Assurance qualité et outillage

Data modeling for project management



SUP-19 2 Days (14 Hours)



Description

The implementation of data in an IS project is a determining factor in quality and performance. This course presents the methods to effectively model your data at all stages of a project: discovery, understanding and design of data, implementation of the bases.

Who is this training for ?

For whom

Anyone involved in an IT project: project management, analysts and designers, data and database administrators.

Prerequisites

Aucune

Training objectives

- Develop and describe the system data
- Develop a UML class diagram from a dictionary
- Check the normality of a model
- Understand how to move from a semantic model to a logical model

Programme:

- Introduction
- Dictionnaire des données
- Modélisation sémantique de données
- Modélisation logique des données
- Les outils de modélisation

HP Unified Functional Testing, advanced automation



SUP-21 2 Days (14 Hours)



Description

Respecting the quality level of deliveries is essential in the development cycle of an application. In this internship, you will learn how to become an expert in test automation with HP UFT (formerly QTP). You will see in particular how to design scripts to manage your tests more precisely.

Who is this training for ?

For whom

Project managers, testers, validation managers.

Prerequisites

Aucune

Training objectives

- Handle a test in expert mode
- Create steps in the progress of a test
- Configure a test with complex data
- Use functions and libraries to manage dynamic objects
- Overload an object method with a custom method
- Create a test with personalized activities

Programme:

- Présentation des fonctionnalités avancées d'UFT
- Expert View, travailler avec les objets
- Expert View, utiliser la description programmatique
- Fonctions et librairies
- API Testing

MySQL, administration



SUP-22 3 Days (21 Hours)

Description

This internship will allow you to master all the administration tasks of a MySQL database server. You will see how to install the server, configure it, perform backups/restores and manage production.

Who is this training for ?

For whom

System administrators and database administrators.

Prerequisites

Aucune

Training objectives

- Break down the architecture of the MySQL database
- Install the MySQL DBMS
- Determine the main functionalities of administering a MySQL database
- Create and manage a database
- Manage user access
- Manage the security of the database database.

Programme:

- Introduction et installation
- Objets d'une base MySQL
- Connexions, droits d'accès, sécurité
- Moteurs de stockage et plug-ins
- Maintenance d'un serveur MySQL

UML 2 modeling with Magicdraw



SUP-23 3 Days (21 Hours)



Description

Structured around a complete case study, this condensed and practical course will allow you to master the essential UML notations and the main uses of MagicDraw within a development approach, from business modeling to design.

Who is this training for ?

For whom

Software architects, designers, developers.

Prerequisites

Aucune

Training objectives

- Know how to use UML in different software engineering activities (business, requirements, design)
- Know how to implement UML with the MagicDraw tool (class, sequence, state diagrams, etc.)
- Know how to develop a software design quality through the use of architectural patterns (layers, MVC)
- Know how to express the design with MagicDraw using static and dynamic modeling

Programme:

- Introduction à la modélisation métier
- Spécifier les exigences
- Concevoir le système - Modélisation statique
- Concevoir le système - Modélisation dynamique
- Concevoir le système - Modélisation du déploiement
- Introduction aux fonctions avancées de l'outil

MySQL, advanced administration



SUP-24 2 Days (14 Hours)

Description

This course aims to get you up to speed on a set of advanced aspects of MySQL administration such as configuring multiple instances on the same machine, replication and MySQL Cluster architecture.

Who is this training for ?

For whom

System administrators and database administrators.

Prerequisites

Good knowledge of MySQL administration or knowledge equivalent to that provided by the "MySQL, administration" internship (ref. MSA). Experience required in MySQL database administration.

Training objectives

- Install multiple instances of MySQL on the same server
- Know best practices for improving storage, such as table compression, defragmentation
- Improve security by using SSL to encrypt user connections
- Understand the principle of replication and implement in MySQL
- Set up a clustered MySQL architecture

Programme:

- Rappels
- Fonctions avancées de l'administration
- Réplication
- MySQL cluster

Migration from Oracle to PostgreSQL



SUP-25 2 Days (14 Hours)

Description

This course will show you how to migrate Oracle databases to PostgreSQL. You will learn to master the main similarities and differences between the two DBMS, particularly with regard to the SQL language, data types, implementation types, PL/SQL and PL/pgSQL languages, etc.

Who is this training for ?

For whom

Discover the main equivalences and differences between an Oracle database and a PostgreSQL database Define a migration methodology from an Oracle database to a PostgreSQL database Evaluate implementation differences: instance, bases, schemas and users Define the main differences between Oracle PL/SQL and PostgreSQL PL/pgSQL.

Prerequisites

Aucune

Training objectives

- Discover the main equivalences and differences between an Oracle DB and a PostgreSQL DB
- Define a methodology for migrating from an Oracle DB to a PostgreSQL DB
- Evaluate the implementation differences: instances of , bases, schemas and users
- Define the main differences between Oracle PL/SQL and PostgreSQ PL/pgSQL

Programme:

- Introduction et rappels
- Préparation de la migration
- Migration des différents types et objets
- Migration de SQL
- Migration PL/SQL vers PL/pgSQL
- Tâches de post-migration

After Effects, getting started



SUP-26 4 Days (28 Hours)



Description

This practical training will teach you how to use After Effects software to create, from different digital sources, graphic animations, special effects, video montages for a website or DVD or CD type media. ..

Who is this training for ?

For whom

Graphic designers, model makers and anyone wanting to know the basics of video editing and special effects.

Prerequisites

Aucune

Training objectives

Programme:

- L'interface
- Composition
- Animations
- Masques et animations avancées
- Texte
- Effets
- Notion de 3D
- Exportation - Prévisualisation

After Effects, improvement



SUP-27 5 Days (35 Hours)

Description

This very practical After Effects training details the advanced functions of the software. Trainees will learn how to handle tricks, create complex 3D animations, manipulate expressions and particles, and use the most useful plugins.

Who is this training for ?

For whom

Adobe After Effects user. Video creator anyone wishing to improve their skills in video editing and special effects.

Prerequisites

Aucune

Training objectives

Programme:

- Rappels sur les bases
- Gestion des trucages
- Création avancée d'animations 3D
- Manipulation des expressions
- Manipulation de particules
- Plugins et sorties

Analyze training needs



SUP-57 2 Days (14 Hours)



Description

Training is often seen as an investment in skills development. For this investment to be profitable, you must know how to estimate needs. During this internship, you will learn to use the main needs analysis tools and to formalize your conclusions in specifications.

Who is this training for ?

For whom

Training manager or manager, training project manager, training or educational engineering manager.

Prerequisites

No special knowledge.

Training objectives

- Develop an approach favorable to needs analysis
- Identify the three levels of needs analysis
- Know the tools and supports for needs analysis
- Know how to write the conclusions of the needs analysis

Programme:

- Organiser l'analyse des besoins
- S'approprier les trois niveaux d'analyse des besoins
- Opter pour l'approche individuelle
- Analyser avec une approche stratégique
- Identifier les outils et supports possibles
- Tirer des conclusions de l'analyse
- Choisir l'approche intégrée ou basée sur la performance

Measure customer satisfaction



SUP-57 2 Days (14 Hours)



Description

This training will show you how to evaluate the performance of your business through the prism of customer satisfaction. It will teach you how to design questionnaires and use them to improve customer relations.

Who is this training for ?

For whom

Quality managers, customer service managers, research managers, marketing or sales managers.

Prerequisites

Aucune

Training objectives

- Integrate customer satisfaction at the heart of the company
- Define the elements and measurement criteria
- Analyze and exploit the results

Programme:

- Comprendre la notion de satisfaction client
- Mesurer la satisfaction
- Mettre en oeuvre des enquêtes
- Exploiter les résultats de l'étude

Manage an outbound call campaign



SUP-57 2 Days (14 Hours)



Description

This training allows call center managers or team leaders to develop the skills necessary for managing call broadcasts. It covers all themes related to telephone prospecting, from campaign preparation to activity monitoring and assessment.

Who is this training for ?

For whom

Managers, supervisors, team leaders in charge of running outbound call campaigns (commercial campaigns, awareness campaigns, appointment making).

Prerequisites

Experience in team management.

Training objectives

- Frame the organization and launch of the call campaign
- Present the challenges and objectives of the campaign to your team
- Lead, motivate and monitor your team in the deployment of the campaign
- Build the monitoring dashboards and reports
- Communicate the results of the appeal campaign

Programme:

- Préparer sa campagne d'émission en amont
- Présenter la campagne aux équipes et le suivi des résultats
- Animer sa campagne au quotidien et accompagner ses équipes
- Mettre en place un suivi d'activité et maîtriser les bilans d'étapes
- La synthèse en fin de campagne

Manage and optimize supplies and inventory



SUP-31 2 Days (14 Hours)



Description

This internship will provide you with the knowledge necessary to optimize and streamline your supplies. You will experience the most useful methods for effective inventory management. At the end of this internship, you will be able to reduce the value of average stock by improving the stock service rate.

Who is this training for ?

For whom

Suppliers in charge of inventory management and beginners in the function. Anyone from the supply and scheduling departments.

Prerequisites

Aucune

Training objectives

- Master procurement techniques
- Optimize physical inventory management
- Master the reliability of the procurement process
- Optimize logistics flows by item family

Programme:

- Préalables à la gestion des approvisionnements et des stocks
- Etablir les prévisions en fonction des besoins
- Gérer l'évolution du stock en articles
- Prendre en compte le point de vue du financier
- Mettre en place des outils de suivi et de mesure

Master the legal aspects of purchasing contracts



SUP-32 2 Days (14 Hours)



Description

Securing the supplier relationship requires vigilance on the part of the buyer when drafting and negotiating the contract. How to anticipate the legal risk linked to purchase contracts? This training allows you to understand the principles and integrate good practices for drafting a purchase contract.

Who is this training for ?

For whom

Buyers, general services, anyone faced with a legal purchasing problem.

Prerequisites

No special knowledge.

Training objectives

- Understand the main principles of contracts applied to purchases
- Define the different contractual obligations
- Include essential clauses, penalties and financial clauses in the contract
- Identify the risks and pitfalls to avoid

Programme:

- Les fondamentaux du droit commercial
- Le contrat d'achat
- Les clauses essentielles
- Les pénalités
- Les aspects financiers
- Le droit de la concurrence
- Les contrats à risque

ISO 28000, Supply Chain, Foundation, certification



SUP-56 2 Days (14 Hours)



Description

This course will provide you with all the knowledge and best practices to set up and control a Safety Management System for the Supply Chain within the ISO 28000 framework. It will allow you to obtain ISO certification 28000 Foundation.

Who is this training for ?

For whom

Members of a supply chain security team wishing to gain a comprehensive understanding of the main processes of an SMSCA and/or the ISO 28000 standard.

Prerequisites

Aucune

Training objectives

- Understand the elements of a supply chain security management system (SCSMS) and its main processes
- Recognize the correlation between ISO 28000 and other standards and regulatory frameworks
- Understand the approaches, methods and techniques used for setting up and managing a SCSMS

Programme:

- Le système de management de la sécurité pour la chaîne d'approvisionnement
- Mettre en oeuvre des mesures de sécurité pour la chaîne d'approvisionnement
- Examen Certified ISO/IEC 28000 Foundation

ISO 28000 Lead Auditor "certification Supply Chain"



SUP-58 5 Days (35 Hours)



Description

This training program will allow you to acquire the knowledge and skills necessary to conduct a Supply Chain Safety Management System (SMSCA) audit in accordance with the ISO 28000 standard.

At the end of training, you will be able to obtain Lead Auditor ISO 28000 certification.

Who is this training for ?

For whom

- Project managers or consultants wishing to master the audit process and/or internal auditors wishing to carry out and lead SMSCA certification audits.

Prerequisites

ISO 28000 Foundation certification or basic knowledge of ISO 28000 is recommended.

Training objectives

- Understand the operation of a supply chain security management system based on ISO 28000
- Identify the links between ISO 28000 and other standards and regulatory frameworks
- Know the role of the auditor in planning, leading and monitoring a management system audit in accordance with the ISO 19011 standard
- Know how to lead an audit team and a chain safety management system audit procurement (SCSMS) in accordance with ISO 28000
- Be able to interpret the requirements of ISO 28000 during an SCSMS audit
- Acquire the skills of an auditor to plan an audit, lead an audit, write reports and follow up on an audit in accordance with the ISO 19011 standard

Programme:

- Le système de management de la sécurité pour la chaîne d'approvisionnement
- Planification et initialisation d'un audit 28000
- Conduire un audit ISO 28000

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- Clôturer et assurer le suivi d'un audit ISO 28000
- Examen de certification

ISO 28000 Lead Implementer "certification supply chain"



SUP-58 5 Days (35 Hours)



Description

By following this course, you will be able to acquire the knowledge necessary to plan, implement and supervise a Supply Chain Safety Management System (SMSCA) compliant with the ISO 28000 standard.

You will also be able to obtain the ISO 28000 Lead Implementer certification.

Who is this training for ?

For whom

ISO 28000 auditors who wish to understand the implementation process and project managers or consultants who wish to prepare and assist an organization in the implementation of an SMSCA.

Prerequisites

ISO 28000 Foundation certification or basic knowledge of ISO 28000 is recommended.

Training objectives

- Understand the relationship between ISO 28000 and other standards and regulatory frameworks
- Master the concepts, approaches, methods and techniques necessary to implement and effectively manage a Safety Management System for the Supply Chain Procurement (SCSMS)
- Know how to interpret the requirements of ISO 28000 in the specific context of an organization
- Help an organization to effectively plan, implement, manage, monitor and maintain a SCSMS
- Acquire the expertise to advise an organization in adopting best practices in supply chain security management

Programme:

- Introduction au concept de SMSCA tel que défini par l'ISO 28000
- Planifier la mise en oeuvre d'un SMSCA basé sur l'ISO 28000
- Mettre en place un SMSCA basé sur l'ISO 28000
- Contrôler, surveiller, mesurer et améliorer un SMSCA
- Examen de certification

Managing Difficult Personalities in Your Team



SUP-36 2 Days (14 Hours)



Description

Difficult personalities in a team hinder collective work. The manager must learn to channel them. This course will allow you to perfect your communication and choose the best relational posture in order to re-establish dialogue for effective collaboration.

Who is this training for ?

For whom

Team managers.

Prerequisites

Aucune

Training objectives

- Strengthen self-esteem Adapt your communication to your interlocutors Conduct reframing interviews Asserting yourself in the face of difficult colleagues Managing conflict situations

Programme:

- Comprendre pourquoi un interlocuteur devient difficile
- Renforcer l'estime de soi et s'affirmer
- Construire un état d'invulnérabilité et de " non-insultabilité "
- Calibrer sa communication à ses interlocuteurs
- Manager les collaborateurs difficiles
- Mener des entretiens de recadrage
- Dépasser les situations conflictuelles

Lean and Agility at the service of managerial leadership



SUP-37 2 Days (14 Hours)



Description

This training will allow you to develop, using Lean and Agility tools, a strong managerial posture that creates added value. You will acquire new keys to unite, direct and stimulate the collective intelligence of your teams and thus increase their efficiency.

Who is this training for ?

For whom

Managers, managers of Business Units and teams who must meet the managerial challenges linked to the imperatives of improvement, innovation, cost control, flexibility and responsiveness.

Prerequisites

Aucune

Training objectives

- Understand the components of agile management
- Adapt agile principles to your managerial style
- Integrate a value creation approach
- Foster the collective intelligence of teams
- Develop and sustain team performance

Programme:

- Renforcer son management par les principes Lean et Agile
- Manager ses activités avec les principes de performance Lean
- Créer les conditions de performance de l'équipe Agile
- Déployer une dynamique d'équipe forte : les outils Agiles
- Développer une dynamique d'excellence
- Insuffler une culture Agile, plan d'action
- Développer une dynamique d'excellence

Implement visual management



SUP-57 2 Days (14 Hours)



Description

Visual management is an approach that aims to improve performance by communicating objectives and results using visual elements. This training will introduce you to the implementation of visual management and will present the main tools to facilitate meetings, decisions and improve the work of your team. You will learn how to create an effective visual environment for better communication and a shared understanding of objectives and results.

Who is this training for ?

For whom

Managers and team leaders.

Prerequisites

- Experience in management desirable.

Training objectives

- Understand the interest and functioning of visual management
- Understand the different possible applications of the approach
- Improve your team's performance
- Master the main tools to progress in leading your team
- Install the approach and overcome any resistance

Programme:

- Comprendre les bases du management visuel
- Cerner les applications du management visuel
- Animer l'activité et la performance terrain de l'équipe
- Maîtriser les principaux outils
- Mettre en place une démarche de management visuel

ISO/CEI 27005 Foundation



SUP-58 2 Days (14 Hours)



Description

The ISO/IEC 27005 Foundation training will allow you to master the key elements to effectively manage information security risks, in accordance with the ISO/IEC 27005 standard.

During this training, you will be introduced to the concepts and models relating to information security risk management.

After completing this training, you will be able to take **the exam** and obtain the **“PECB Certified ISO/CEI 27005 Foundation”** certification. This certification attests to your understanding of the fundamental methods, processes and management approach necessary to effectively manage information security risks.

Who is this training for ?

For whom

- Any person concerned with the management of risks linked to information security.
- People wishing to acquire knowledge relating to the main processes of information security risk management.
- Individuals interested in pursuing a career in information security risk management.

Prerequisites

None

Training objectives

- Understand the fundamental concepts of information security risk management in accordance with the ISO/IEC 27005 standard
- Understand how the ISO/IEC 27005 standard fits with other standards and regulatory frameworks
- Acquire in-depth knowledge of approaches, methods and techniques to manage information security risks

Programme:

- Jour 1
- Jour 2

ISO/CEI 27002 Foundation



SUP-40 2 Days (14 Hours)



Description

The ISO/IEC 27002 Foundation training will allow you to understand the fundamental elements for implementing information security measures, according to the ISO/IEC 27002 standard. During this training, you will learn how ISO/IEC 27001 and ISO/IEC 27002 are corresponding to ISO/IEC 27003 (Guidelines for the implementation of the information security management system), ISO/IEC 27004 (Information security management - Monitoring, measurement, analysis and evaluation) and ISO/IEC 27005 (Information security risk management). After completing the training, you can take the exam and apply for the title of "PECB Certified ISO/CEI 27002 Foundation". The PECB Foundation certification certifies that you have understood the fundamental methods and management approach.

Who is this training for ?

For whom

People interested in security management information and information security measures. People wishing to acquire related knowledge to the main processes of the Management System information security and security measures the information. People wishing to pursue a career in information security management.

Prerequisites

Aucune

Training objectives

- Understand the implementation of information security measures consistent with ISO/IEC 27002
- Understand the correlation between ISO/IEC 27001 and ISO/IEC 27002 as well as other standards and regulatory frameworks
- Know approaches, methods and techniques for implementing information security measures

Programme:

- Jour 1
- Jour 2

ISO 22000 Lead Implementer



SUP-58 5 Days (35 Hours)



Description

The **"ISO 22000 Lead Implementer"** training will allow you to acquire the expertise necessary to help an organization establish, implement, manage and maintain a compliant food safety management system (FSMS) to the ISO 22000 standard.

This training is designed to provide you with a mastery of best practices in food safety management systems and to help you apply them in an organization's supply chain, in order to effectively control food safety hazards and ensure the quality and safety of all foods.

Who is this training for ?

For whom

- Managers or consultants involved in food safety management.
- Specialized advisors wishing to master the implementation of the Food Safety Management System.

Prerequisites

The main requirements for participating in this training are a fundamental knowledge of food safety concepts, a basic knowledge of ISO management system standards, as well as a general knowledge of ISO 22000 and the principles of implementation implemented MS.

Training objectives

- Understand the correlation between ISO 22000 and ISO 22002-1, as well as other standards and regulatory frameworks
- Master the concepts, approaches, methods and techniques necessary to effectively set up and manage an SMSDA
- Interpret the requirements of the ISO 22000 standard in an organization-specific context
- Support an organization in the planning, implementation, management, monitoring and updating of the SMSDA

Programme:

La formation se déroule sur cinq jours

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Design and deliver training



SUP-57 3 Days (21 Hours)



Description

Being a trainer cannot be improvised! During this training, you will implement our method to design motivating and effective training, deliver it with ease, and evaluate the contributions. This training will allow you to experiment for 3 days with a “turnkey” toolbox to design and deliver a training action with complete confidence. You will put into practice varied and fun animation techniques. You will thus be able to promote the learning of your participants, create a safe environment and generate positive group dynamics.

Who is this training for ?

For whom

Anyone wishing to become an occasional trainer.

Prerequisites

- No prior training experience.

Training objectives

- Design face-to-face training.
- Lead training.
- Build a “toolbox” of effective and easy-to-implement teaching techniques.

Programme:

- 1 - Adopter une posture de formateur orienté participants
- 2 - S'approprier le cahier des charges
- 3 - Définir un déroulement bien adapté aux participants et aux objectifs visés
- 4 - Élaborer les bons supports pédagogiques, pour le formateur et pour les participants
- Animer la formation avec aisance
- 6 - Susciter une dynamique de groupe positive
- 7 - Évaluer les acquis de formation

Become a freelance Translator



SUP-44 Days (30 Hours)



Description

This course teaches you how to use your language abilities to work for yourself. You will learn how to earn a living on your own terms, so you can work on projects of your choosing, and can still be available for life's moments.

Who is this training for ?

For whom

anyone interested in translation

Prerequisites

Aucune

Training objectives

- Use your knowledge of languages to earn money as a freelance translator
- Learn how to become an independent translation professional
- Find out how to work both yourself and for translation agencies, so you can have the best of both worlds
- Become familiar with what agencies and clients look for, so you can be better positioned to get hired by them

Programme:

- Introduction to translation
- The process of translation
- Understanding and expressing word meaning
- -Cultural elements in translation - translation of different genres of writing
- The translation job
- The translator
- How to start your career
- Professional and ethical practices

ISO 27002 Lead Manager



SUP-57 5 Days (35 Hours)



Description

The ISO/IEC 27002 Lead Manager training will allow you to acquire the expertise necessary to support an organization in the implementation and management of information security measures compliant with the ISO/IEC 27002 standard. During With this training, you will gain in-depth knowledge of best practices in information security measures and be adept at improving information security in an organization. After having mastered all the concepts relating to information security measures, you can take the exam and apply for the title of "PECB Certified ISO/IEC 27002 Lead Manager". By holding a certification from PECB, you will demonstrate that you have the practical knowledge and professional skills to support and lead a team in the implementation and management of ISO/compliant information security measures. IEC 27002.

Who is this training for ?

For whom

Managers or consultants wishing to implement an Information Security Management System (ISMS) in compliance with standards 27001 and ISO/IEC 27002 Project managers or consultants wishing to master the processes for implementing the Information Security Management System information security Anyone responsible for information security, compliance, risk and governance in an organization Information security team members Specialized information technology advisors Information security officers Information Security Information Security Managers Privacy Officers IT Professionals Chief Technology Officers, Chief Information Officers (CIOs) and Chief Information Security Officers

Prerequisites

Fundamental knowledge of the ISO/IEC 27002 standard and in-depth knowledge of information security.

Training objectives

- Master the implementation of information security measures while respecting the framework and principles of the ISO/IEC 27002 standard
- Master the concepts, approaches, standards and techniques necessary for the implementation and effective management of information security measures

- Understand the relationship between the different components of information security measures, including accountability, strategy, acquisition, performance, compliance and human behavior
- Understand the importance of information security for the organization's strategy Master the implementation of information security processes
- Master the expertise to support an organization in the implementation, management and maintenance information security measures
- Master the formulation and implementation of information security requirements and objectives

Programme:

- Le programme

ISO 22000 Foundation “Food safety management”



SUP-56 2 Days (14 Hours)



Description

The ISO 22000 Foundation training will allow you to understand the fundamental elements for implementing and managing a food safety management system compliant with the ISO 22000 standard. During this training, you will learn the different modules of an SMSDA, including SMSDA policy, procedures, performance measurement, management commitment, internal audit, management review and continuous improvement. After completing the training, you can take the exam and apply for the “Certified ISO 22000 Foundation” title. The PECB Foundation certification certifies that you have understood the fundamental methods, requirements, framework and management approach.

Who is this training for ?

For whom

Anyone involved in food safety management Individuals wishing to acquire knowledge relating to the main processes of the Food Safety Management System Individuals wishing to pursue a career in food safety management

Prerequisites

Aucune

Training objectives

- Understand the elements and operation of a Food Safety Management System and its main processes
- Understand the correlation between the ISO 22000 standard and other standards and regulatory frameworks
- Know the approaches, methods and techniques for implementing and managing a Food Safety Management System

Programme:

- Le programme

ISO 22000 Lead Auditor “Food safety management”



SUP-58 5 Days (35 Hours)



Description

The ISO 22000 Lead Auditor training will allow you to become an expert in carrying out Food Safety Management Systems (FSMS) audits using the most recognized audit principles, procedures and techniques .

During this training, you will learn how to plan and carry out internal and external audits, in accordance with the **ISO 19011** standard and the **ISO/IEC 17021-1** certification process.

The practical exercises will allow you to master audit techniques and develop the skills needed to manage an audit program, an audit team, client communication and conflict resolution. Once you have acquired this auditing expertise, you will be able to take the exam and earn the title of “**PECB Certified ISO 22000 Lead Auditor**”.

This PECB certificate will prove that you have acquired the necessary skills to audit organizations according to best auditing practices.

Who is this training for ?

For whom

- Auditors wishing to conduct and lead Food Safety Management System
- Certification audits Managers or consultants wishing to master the Food Safety Management System audit process
- Anyone responsible for maintaining compliance to SMSDA requirements
- Technical experts wishing to prepare an audit of the food safety management system
- Consultants specialized in food safety management

Prerequisites

Very good knowledge of the ISO 22000 standard is required as well as in-depth knowledge of audit principles.

Training objectives

- The objective of the ISO 22000 Lead Auditor training is to enable you to understand the operation of a Food Safety Management System (FMSDA) compliant with the ISO 22000 standard
- You will also learn the role of an auditor, planning, leading and monitoring a management system audit in accordance with ISO 19011

- You will be able to explain the correlation between ISO 22000 and other standards and regulatory frameworks, as well as lead an audit and an audit team
- You will also acquire the skills necessary to interpret the requirements of ISO 22000 in the context of an SMSDA audit
- Finally, you will be able to plan an audit, lead an audit, write reports and follow up on an audit, in compliance with the ISO 19011 standard

Programme:

- Le premier jour de la formation se concentrera sur l'introduction au Système de management de la sécurité des denrées alimentaires et à la norme ISO 22000.
- Le deuxième jour sera consacré aux principes, à la préparation et à la mise en place de l'audit.
- Le troisième jour sera axé sur les activités d'audit sur le terrain.
- Le quatrième jour portera sur la clôture de l'audit.
- Le cinquième jour sera consacré à l'examen de certification.

ISO 27799 Lead Manager "Management of information security relating to the health sector"



SUP-57 5 Days (35 Hours)



Description

The ISO 22000 Lead Auditor training will allow you to acquire the expertise necessary to carry out audits of Food Safety Management Systems (FSMS) by applying generally recognized principles, procedures and audit techniques . During this training, you will acquire the knowledge and skills necessary to plan and carry out internal and external audits, in compliance with the ISO 19011 standard and the ISO/IEC 17021-1 certification process. Through practical exercises, you will be able to master audit techniques and have the skills required to manage an audit program, an audit team, client communication and conflict resolution. After having acquired the necessary expertise to carry out this audit, you can take the exam and apply for the title of "PECB Certified ISO 22000 Lead Auditor". The PECB certificate certifies that you have acquired the necessary skills to audit organizations according to best audit practices.

Who is this training for ?

For whom

The ISO 27799 Lead Manager training will allow you to acquire the expertise necessary to support an organization in the implementation and management of information security measures in compliance with ISO 27799 and ISO / IEC standards 27002. During this training, you will gain in-depth knowledge of best practices related to information security measures, and learn how to improve information security within a healthcare organization. This training will also allow you to develop the skills necessary to support healthcare organizations when establishing, implementing, managing and maintaining an Information Security Management System (ISMS). . During this training, you will also learn about the different and sometimes complex factors that should be taken into account when dealing with information security issues in the healthcare sector. After having mastered all the concepts relating to information security measures, you can take the exam and apply for the title of "PECB Certified ISO 27799 Lead Manager". By holding a PECB Lead Manager certification, you will demonstrate that you have the practical knowledge and professional abilities to support and lead a team in the implementation and management of information security measures in organizations. health in compliance with ISO 27799 and ISO / IEC 27002 standards.

Prerequisites

Aucune

Training objectives

- Master the implementation of information security measures in healthcare organizations in accordance with the framework and principles of ISO 27799 and ISO/IEC 27002

- Master the concepts, approaches, standards, methods and techniques to support a healthcare organization in effectively implementing, managing and maintaining information security measures
- Understand the relationship between the different elements of information security measures information, including accountability, strategy, acquisition, performance, compliance and human behavior
- Understand the importance of information security for healthcare organization strategy
- Master the formulation and implementation implementation of information security requirements and objectives
- Master the implementation of information security management processes
- Master the development and administration of an information security program on health, including: policies, procedures, risk assessment, security architectures, etc.

Programme:

- Le programme

ISO 22320 Foundation “Emergency management”



SUP-49 2 Days (14 Hours)



Description

ISO 22320 is an international standard that defines incident response requirements and enables public and private organizations to establish and improve their capabilities to respond to any type of emergency regardless of its scale. ISO 22320 helps mitigate threats and damages and ensures the continuity of basic services such as water and food supply, health, rescue services, fuel delivery and electricity. Emergency management ensures that all related parties are on the same page during a disaster to minimize the chance of misunderstandings and ensure more efficient use of combined resources. The standard encourages the development and implementation of incident response measures to ensure a response tailored to the needs of the affected population.

Who is this training for ?

For whom

By becoming ISO 22320 certified, you will reach an advanced level in emergency management, allowing you to help your organization establish a command and control structure and process. Gain the knowledge needed to define operational information management processes. It gives you the skills to establish collaboration and coordination requirements between multiple organizations involved. You will be able to manage incident response in the event of a crisis and take effective and efficient action.

Prerequisites

Aucune

Training objectives

- By becoming an ISO 22320 certified professional, you will be able to help your organization achieve clear benefits, such as:
- Achieve international recognition
- Gain a competitive advantage
- Improve the skills required to manage complex and stressful events
- Improve threat response capability
- Improve crisis decision-making skills
- Help the organization identify its individual performance requirements

- Build customer trust
- Provide guidance on command and control structure
- Develop peak resource allocation
- Provide prudent and appropriate operational information
- Improve cooperation and coordination processes

Programme:

- Programme

ISO/TS 29001 Lead Auditor "SMQ - Petroleum, petrochemical and natural gas industries"



SUP-57 5 Days (35 Hours)



Description

ISO/TS 29001 training will allow you to acquire the expertise necessary to carry out quality management system audits for product and service supply organizations in the oil, petrochemical and gas industries natural by applying generally accepted audit principles, procedures and techniques. During this training, you will acquire the knowledge and skills necessary to plan and carry out internal and external audits, in compliance with the ISO 19011 standard and the ISO/IEC 17021-1 certification process.

Who is this training for ?

For whom

Auditors wishing to carry out and lead QMS certification audits of the oil and gas industries. Managers or consultants wishing to master the QMS audit process in the oil and gas industries. Any person responsible for maintaining compliance with QMS requirements of the oil and gas industries. Technical experts wishing to prepare a QMS audit of the oil and gas industries. Advisors specializing in quality management for the oil and gas industries.

Prerequisites

Good knowledge of the ISO/TS 29001 standard and in-depth knowledge of auditing principles.

Training objectives

- Understand the operation of an oil and gas QMS, compliant with ISO/TS 29001
- Explain the correlation between ISO/TS 29001 and other standards and regulatory frameworks
- Understand the role of an auditor : plan, lead and monitor a management system audit in accordance with the ISO 19011 standard
- Know how to lead an audit and an audit team
- Know how to interpret the requirements of ISO/TS 29001 in the context of a audit of the QMS of the oil and gas industries
- Acquire the skills of an auditor with the aim of: planning an audit, leading an audit, writing reports and following up on an audit, in accordance with the ISO 19011 standard

Programme:

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We are at your disposal

De Lun - Ven 09h00-18h00

- Jour 1 : Introduction au SMQ des industries du pétrole et du gaz et à la norme ISO/TS 29001
- Jour 2 : Principes, préparation et déclenchement de l'audit
- Jour 3 : Activités d'audit sur site
- Jour 4 : Clôture de l'audit
- Jour 5 : Examen de certification

ISTQB Advanced, Test Manager



SUP-52 5 Days (35 Hours)



Description

Holders of the CFTL/ISTQB Foundation Level certification can deepen their skills and enhance their expertise by continuing their journey with the advanced level "Test Manager" certification training. Officially accredited by the ISTQB, this program constitutes intensive preparation for the certification exam to which participants are subject at the end of the training.

Who is this training for ?

For whom

This training is aimed at professionals in the software testing activity (project management, project management, experienced testing practitioners) wishing to move towards the management of software testing projects

Prerequisites

Having obtained CFTL-ISTQB Foundation level certification

Training objectives

- Understand how to define overall test objectives as well as the strategies to be implemented depending on the systems to be tested
- Know how to plan, order and monitor the tasks of the test project cycle
- Be able to describe and organize the necessary activities
- Understand how select, acquire and allocate adequate resources to the tasks of the test project cycle
- Know how to select, organize and lead test teams
- Organize communication between test team members, and between test teams and other stakeholders
- Be able to justify test management decisions and provide reporting information when necessary

Programme:

- INTRODUCTION AU SYLLABUS POUR LE GESTIONNAIRE DE TEST

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- ÉLÉMENTS DE BASE DU TEST LOGICIEL
- PROCESSUS DE TEST
- GESTION DES TESTS
- REVUES
- GESTION DES INCIDENTS
- NORMES ET PROCESSUS D'AMÉLIORATION DES TESTS
- OUTILS DE TEST ET AUTOMATISATION
- COMPÉTENCES – COMPOSITION DE L'ÉQUIPE

Rules for determining origin



SUP-56 1 Days (7 Hours)

Description

Understanding the concept of customs origin is essential to correctly determine the preferential and non-preferential origin of your products during import-export operations.

Who is this training for ?

For whom

This training is aimed at: -ADV/Export sales manager -Purchasing/Import manager -Administrative and financial manager -Customs declarant -One-off or regular export/import operator.

Prerequisites

Import/export practice

Training objectives

- Optimize your customs invoice
- Avoid customs blockages, adjustments and fines
- Know the various free trade agreements signed by Morocco
- Master the advantages of Approved Exporter (EA) status

Programme:

- Le contexte mondial
- La notion de l'origine douanière
- Les principaux accords préférentiels existant entre le Maroc et les pays tiers
- Qu'est-ce que le statut Exportateur Agréé (EA) ?

Import/export in free zone



SUP-55 1 Days (7 Hours)



Description

Master import/export procedures from/to Moroccan free zones.

Who is this training for ?

For whom

This training is aimed at Export/Import Sales Managers; Logistics/customs manager; Administrative and financial management ; General Management Supply Chain Manager

Prerequisites

- Employees in sales, import/export or supply chain management functions

Training objectives

- Master the operating rules of Free Trade Zones
- Understand the specificities of Free Export Zones (ZFE)
- Study multi-flow practical cases

Programme:

- Le statut juridique de la Zone Franche
- Réglementation douanière applicable
- Etude de scénarios production / logistique / douane multi flux

Industrial planning



SUP-56 2 Days (14 Hours)



Description

Industrial planning is a process which consists of developing, revising and implementing a set of interdependent plans (Industrial and Commercial Plan, Production Master Plan, Capacity Planning and Supply Plan, etc.). The essential function of industrial planning is to guarantee the best balance between the company's supply and demand systems at any point in the Supply Chain and at any time.

Who is this training for ?

For whom

All audiences.

Prerequisites

None.

Training objectives

- Understand what industrial planning is.
- Understand the sequence of the different levels of planning in a company.
- Understand whether the resources implemented in the company are consistent with commercial demand.
- Master the method developing a schedule.

Programme:

- Pourquoi une planification industrielle ?
- L'enchaînement des plannings
- Les différentes méthodes et outils de planification
- Matérialisation d'un planning
- Généralités sur l'élaboration d'un planning
- Elaboration d'un planning d'atelier
- Résultats attendus

Supply chain/Logistics: Know the fundamentals of supply chain/logistics



SUP-57 2 Days (14 Hours)



Description

This practical training in the fundamentals of the supply chain provides a solid foundation in logistics from upstream to downstream: supply, warehouses, distribution. It offers an overview of the players and helps improve performance and customer satisfaction.

Who is this training for ?

For whom

Logistics manager and collaborator.

Supplier, logistician, Supply Chain employee accessing the role

Prerequisites

- Aucun

Training objectives

- Use the tools and methods to improve your company's Supply Chain.
- Integrate resource planning rules.
- Contribute to your company's inventory policy.
- Deploy an effective supplier policy.
- Apply the rules international transport and logistics.

Programme:

- Globaliser les actes logistiques du fournisseur au client : la Supply Chain
- Maîtriser les apports des SI dans la Supply Chain
- Mettre en place une politique de stocks en fonction des objectifs de l'entreprise
- Schéma de distribution, livrer le client : de la commande à la livraison
- Gérer la relation client de façon optimale
- Comprendre l'importance du transport dans la logistique
- Collaborer avec les fournisseurs

Regulation and practice of public procurement



SUP-57 3 Days (Hours)



Description

By following the Public Procurement Regulations and Practices training, provided by our training firm, you will discover all the details that will be useful to you to improve your skills on public procurement regulations and practices

Who is this training for ?

For whom

Buyers
Market managers

Prerequisites

None

Training objectives

- Know the changes introduced by the reform of the procurement code
- Master the stages of preparation, award and monitoring of contracts
- Understand the impact of the regulations on professional practices

Programme:

- Le cadre réglementaire de la commande publique
- Les impacts sur la préparation
- Les impacts sur la mise en œuvre de la procédure
- L'examen des offres et le choix
- L'exécution des marchés et accords-cadres (suivi)

Artificial intelligence in logistics and supply chain



SUP-58 3 Days (Hours)



Description

Who is this training for ?

For whom

- Logistics and supply chain professionals looking to develop their AI skills
- Logistics operations managers looking to improve the efficiency and profitability of their supply chain
- Logistics, computer science or data science students interested in practical applications of AI in the logistics sector

Prerequisites

- Basic knowledge of logistics and supply chain management
- Understanding of the basic principles of Computer Science and Statistics
- Interest in new technologies and the application of AI in operational areas

Training objectives

- Understand the fundamental concepts of Artificial Intelligence and their specific application to logistics and the supply chain
- Master AI tools and techniques to optimize logistics operations, reduce costs and improve the quality of service
- Learn to use data effectively to make informed decisions and predict future trends
- Acquire the necessary skills to implement AI solutions in a logistics context, while taking into account security and ethics aspects

Programme:

- Introduction à l'Intelligence Artificielle (IA) dans la logistique et la supply chain :
- Optimisation des opérations logistiques grâce à l'IA :
- Utilisation de l'IA pour la gestion des données :
- Automatisation des processus avec l'IA :

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- Sécurité et éthique dans l'IA appliquée à la logistique :